

Pest Connection

Tips for a
Pest-Free
Business

VOL 18 ISSUE 6



Specialty Services Augment Your General Pest Control Vegetation Management, Bird Exclusion & Bioremediation

Using one vendor for multiple services creates a partnership with increased efficiency and results. We offer specialty services that complement general pest control plans, including Vegetation Management, Bird Exclusion and Bioremediation.

Your service specialist may recommend a specialty service during the course of an inspection when an issue would benefit from something in addition to general pest control services.

VEGETATION MANAGEMENT SERVICES

Overgrowth of undesirable weeds and shrubs around buildings, highways, railways and grounds is not only unattractive, but it creates harborage areas for pests such as rats or mice, and also creates health, fire and safety hazards.

Vegetation Management Services (VMS) eliminates these issues by controlling weeds and unwanted plants around your facility or grounds. Additionally, it improves your facility's aesthetics and appearance, and saves you from violating municipal ordinances.

Jason Ganas, Batzner Operations Manager, explained, "Often times clients only address areas that customers can see, overlooking the

backside of their building. However, maintaining vegetation around the back of the building is even more important due to it being a lower traffic area. Areas that are typically undisturbed allow pests to go unrecognized, until they become a nuisance."

Vegetation Management Services are customized to provide full or selective vegetation control, taking all external factors into account.

BIRD EXCLUSION

Using leading technology, our bird control experts provide customized solutions to address bird concerns specific to your situation, specializing in removal, exclusion and deterrence.

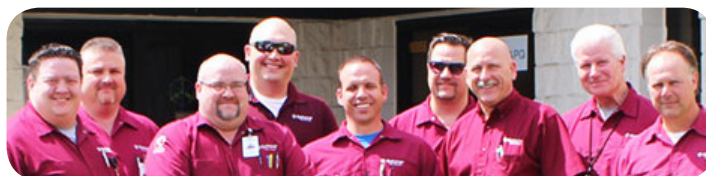
"People don't think of birds as being capable of doing a lot of damage." Skie Gierach, Batzner Operations Manager, said. "However, the shedding of feathers, bird droppings and nesting creates dangerous conditions for customers and employees, which can result in a negative effect on a company's reputation."

Through a combination of techniques, property damage is limited, along with the health and fall risks associated with the presence of pest birds. Our goal is to implement an effective, humane

[Read full story inside]

Best Trained in the Industry

How do we ensure our technicians are prepared to combat tough pest issues?



Batzner's Team of Associate Certified Entomologists

We maintain a rigorous training schedule comprised of classroom and on the job training, monthly continual education training, and extensive equipment safety training. We also conduct our own audits that ensure treatment protocols adhere to the highest service industry standards.

- **Quality Pro** - Environmentally responsible and committed to providing consumers with the highest quality of service. Only 3% of pest control companies nationwide are QualityPro certified. Batzner is one of them.
- **Associate Certified Entomologists (ACE)** - Provides on-staff experts with training and professional field experience in structural pest management.
- **Master Technicians** - Recognizes those with at least three years of field experience and who have passed the Master Tech exam.
- **In-House Training** - Continuous monthly training sessions ensure our employees stay up-to-date with the latest treatment options and industry trends.
- **LEED Certified** - Upon request, our integrated pest management practices can be specialized to adhere to a LEED (green) certified building's environmental performance.
- **Quality Assurance Audits** - Randomly scheduled internal audits to ensure the highest standard of service is being provided.

Mosquito Prevention

Mosquito Season Is Near

In addition to the annoying itching, mosquito bites can also transmit viruses to humans and pets. West Nile and Zika are well-known viruses that can lead to life threatening diseases, along with several more, according to the American Mosquito Control Association (AMCA) at mosquito.org.

DIY or Professional Application?

In an effort to protect you and your family, you may be tempted to DIY with an over-the-counter fogger or spray. However, unless you are using a commercial-grade product, they cannot offer the same long term coverage that a professionally applied product will. DIY products will only offer a temporary solution at best.

Karl Rowell, Batzner QA and Safety Manager explains, "We use a professional mister that releases tiny droplets, blanketing the foliage surface area more thoroughly than a DIY spray or fogger will. Our targeted technique also limits chemical exposure to people and pets by only applying it to mosquito resting areas."

Water Sources: A Perfect Breeding Ground for Mosquitoes In Your Yard

Gutters	Remove leaves, debris, stagnant water
Leaky Pipes	Repair any leaky pipes or faucets
Tires	Drill holes in the bottom of tire swings and wheel barrels to allow water to drain
Trash Can	Ensure trash cans are tightly sealed and lids aren't flipped upside down
Buckets	Remove water collecting in buckets and toys
Ponds	Keep swimming pools and ponds adequately treated

Call today for your free estimate. Or, read more about our mosquito program online at batzner.com/mosquito-control

BATZNER'S MOSQUITO CONTROL SERVICE OPTIONS



Three and Four Month Programs

Starting in June, the once-a-month mosquito treatment targets the existing population, while preventing them from reproducing in your yard. Program includes additional call backs.

Outdoor Event Service

A one-time mosquito treatment customized for the venue. Perfect for corporate events, weddings, graduation parties, picnics and family reunions—your guests will thank you!

batzner.com/mosquito-control

Ask the Experts

Featuring advice from our Associate Certified Entomologists

Have a question? Reach out to us on Facebook, Twitter, or at Batzner.com

Dan Stawicki, Operations Manager



Q: *It's early spring and I am seeing ants in our office. How is this possible, shouldn't they be hibernating?* - Sharron L.



A: Over winter and early spring, ants will slow down into a dormant state, feeding off carbohydrates and proteins collected during late summer and fall—keeping them content in their nest until early spring.

However, despite the cold temperatures in early spring, the warming effects of the sun can prematurely awaken ants from their dormant state, causing them to forage for water and food sources.

When it's too cold to forage outside, the colony will send scouts to investigate inside. As with any building that is occupied by

people, there is most likely a food source—whether it is in a kitchen, cafeteria or cubicle, ants can detect the smallest crumb. Once a scout locates a food source, they will leave a pheromone trail for more scouts to follow, which is what you are most likely witnessing in your office building.

In order to prevent more ants from making their way in, you can use exclusion techniques, caulking small cracks and crevices. Another very simple tip is to keep areas crumb free by vacuuming floors and wiping down desks and tables.

Securing entry points and removing any potential food sources will also lessen the likelihood of unwanted pests from visiting you in the future.

Sincerely,

[Continued from front page]

approach, ensuring birds will not return to cause more damage.

BIOREMEDIATION

Bioremediation is used to keep drains free-flowing and minimize pest problems. Specifically tailored for the food service industry, bioremediation is a part of Batzner's innovative Integrated Pest Management program that will help save time and money.

Dave Kusnierek, District Manager at Batzner, describes the process, "Bioremediation is a green way to maintain drains by utilizing microbes that turn grease and organic matter into harmless carbon dioxide and water. Implementing a bioremediation maintenance program ultimately reduces plumbing and maintenance fees."

Benefits of implementation include increased drain flow capacity, along with reduced drain-related odors and small fly breeding sites. It can also reduce outdoor grease interceptor pumping frequency by 50 percent.

Drain line service options optimize the effectiveness of your general pest control treatments:

1. *Drain Line Injection Service*
Maintenance of sink drain lines through automatic injection units

2. *Full Service Bioremediation*
The inspection, monitoring, and treatment of the main drain line and outdoor grease receptor.

Batzner's Small Fly Service is another example of bioremediation, placing a detailed focus on the control of fruit, drain and phorid flies that plague the bar areas of eating and drinking establishments.

If your facility requires one of our specialty services, save time and money by including it as part of your current pest control services.

Call today to schedule a free, on-site estimate for any of the services we offer.

Food Safety & Pest Management Seminar

175 Clients Attended Batzner's 28th Annual Food Safety and Pest Management Seminar



Batzner's 28th Annual Food Safety and Pest Management Seminar commenced on Thursday, March 15, 2018.

This year's seminar topics covered: *Pest Exclusion and Rodent Proofing; Occasional Invaders and Management Solutions; Integrated Rat Management; Using Risk Assessment in Food Manufacturing*

Facilities; Batzner Case Studies. All topics provided depth and insight into how commercial industries can effectively combat pests that put their brand at risk.

If you are interested in attending next year's seminar, email marketing@batzner.com. Seminar provides six Illinois CEU credits.

batzner.com



Write a Review

If you have been completely satisfied with Batzner's service, tell us about it with a review on Yelp or Google, and help others discover the leading pest control company in Wisconsin.

\$40 OFF

Initial BAN Service

Employee Purchase Program

If your workplace is serviced by Batzner, you qualify for \$40 off an initial BAN quarterly service for your home! Call today to sign up.



Join our Fast Growing Team

If you're interested in a career where you can make a difference in the lives of others, consider Batzner! See our current career opportunities at batzner.com/careers.

LIKE IT, LOVE IT, SHARE IT



OVER 70 YEARS OF EXPERIENCE

